

Message Text

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PAGE 01 NAIROB 02214 171506Z

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UNCLAS NAIROBI 2214

E.O. 11652: N/A
TAGS: BFOL,KE
SUBJ: WTDR-WILKEN AVIATION LIMITED

REF: USDOC 03058

1. P.O. BOX 44580, WILSON AIRPORT, NAIROBI. CABLE "WILKEN NAIROBI"
TELEX: 22312, PHONE: 556244

2. LARGE FIRM INCORPORATED IN KENYA IN 1960. AUTHORIZED
AND PAID UP CAPITAL OF \$600,000. ANNUAL VOLUME OF
BUSINESS OVER \$3. MILLION DOLLARS. THEY ARE IMPORTERS,
AGENTS, RETAILERS AND DISTRIBUTORS OF AIRCRAFT,
AIRCRAFT ENGINES, SPARES AND EQUIPMENT, PROPELLERS
AND PARTS. SELL IN KENYA, TANZANIA, UGANDA,
ZAMBIA, ETHIOPIA, SOMALIA, RWANDA, BURUNDI, ZAIRE,
SUDAN, ETC.

3. FINANCIAL REFERENCE:KENYA COMMERCIAL BANK LIMITED,
GOVERNMENT ROAD, P.O. BOX 30081, NAIROBI.
TRADE REFERENCE: 08034 -84:4-*5 :94094-589.,
LOCK HAVEN, PENNSYLVANIA 17745, AVCO LYCOMING
DIVISION, WILLIAMSPORT, PENNSYLVANIA 17701.

4. FOREIGN FIRMS REPRESENTED: PIPER AIRCRAFT CORP.
LOCK HAVEN, PANNSYLVANIA 17745, U.S.A., AIRCRAFT AND
SPARES, 1969, BRITTEN-NORMAN, BEMBRIDGE
AIRPORT, ISLE OF WIGHT, ENGLAND U.K., AIRCRAFT
AND SPARES, 1971, FOKKER-VFW-INTERNATIONAL,

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P.O. BOX 7600, SCHIPHOL - NETHERLANDS, HOLLAND,

AIRCRAFT AND SPARES, 1973, AVCO LYCOMING DIVISIN,
WILLIAMSPORT, PENNSYLVANIA 17701, U.S.A, AIRCRAFT
ENGINES AND SPARES, 1968.

5. OFFICES AND WORKSHOPS OF THE COMPANY ARE IN WILSON
VOORT, FIVE MILES SOUTH-WEST OF NAIROBI. THE COMPANY
IS THE SOLE AGENT FOR EAST AND CENTRAL AFRICA FOR
PIPER AIRCRAFT AND IS A WHOLLY OWNED SUBSIDIARY OF
CMC HOLDINGS LIMITED, OF NAIROBI. FIRM ACTS AS
AGENT AND DISTRIBUTR OF THE PRODUCTS LISTED IN THE
REPORT AND REPRESENTS SEVERAL U.S. AND FOREIGN
COMPANIS IN KENYA. THE COMPANY IS WELL ESTABLISHED
IN KENYA MARKET AND HAS EXCELLENT COMMERCIAL REPUTATION.
ITS SALES RECORD IS VERY GOOD. COMPANY'S DIRECTORS
REPORTED TO BE HIGHLY RESPECTED AND RELIABLE BUSINESSMEN
WITH CONSIDERABLE TECHNICAL AND ADMINISTRATIVE EXPERIENCE
IN THIS LINE OF BUSINESS.
BANKING AND TRADE SOURCES REPORT FIRM HAS GOOD
REPUTATION. RECOMMENDED AS TRADE CONTACT FOR
U.S. FIRMS.

6. 03/75
MARSHALL

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